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1. Introduction

The **BLUE CROWDFUNDING** project - Capacity Building of BLUE Economy Stakeholders to Effectively use Crowdfunding is funded by the European Regional Development Fund (ERDF) and the Instrument for Pre-Accession Assistance (IAP), within the framework of the INTERREG MED Territorial Cooperation program, under Specific Objective 1.1 "To increase transnational activity of innovative clusters and networks of key sectors of the MED area".

The **BLUE CROWDFUNDING** project arises from the awareness that blue economy innovation in the Mediterranean area could be significantly enhanced if more investment funds were available.

BLUE CROWDFUNDING project aims to trigger a shift in public funding for innovation to include the use of crowdfunding and crowdsourcing to finance, test and validate innovative blue economy products and services.



2. Experience

Opening of a call for the selection of business ideas in the blue economy area, suitable to use crowdfunding.

i. Two business ideas were selected. For those, crowdfunding campaigns were supported at various levels (mentoring, structuring and implementing the campaign).



500 Story



Culatra's Fish Market



2. Experience

Establishment and operation of the **blue crowdfunding focal point**:

- i. CRIA University of Algarve
- ii. SMEs Support blue sector (crowdfunding & alternative)



There are several crowdfunding platforms, so it is necessary to find the most suitable platform for the project.





The **first crowdfunding platforms** appeared in Portugal in **2009 and in 2017** there were 10 platforms available in the country – 4 of these were Portuguese platforms.

In 2017, the CF volume in Portugal generated **8.73 million euros**, a significant increase - 97% compared to 2016. Nevertheless, this represents only 0.3% of the volume generated in the European region.

Still, crowdfunding in Portugal began to gain more notoriety in **2011** with the creation of the Portuguese platform PPL.pt, founded by the company Orange Bird, Lda, dedicated to crowdfunding by donation and reward.



In **2017**, GOPARITY was founded, a crowdfunding platform with environmental concerns. It is an online investment platform that promotes connection of investors to projects that contribute to the fulfillment of the United Nations sustainable development objectives.

Under Portuguese Law, Crowdfunding is designated as collaborative funding, being characterized by a financing model for entities, or their activities and projects, through their registration on electronic platforms, from which they proceed to raising investment from one or more individual investors, pursuant to article 2 of Law 102/2015 of August 24 of the Legal Regime of collaborative financing (RJFC).



The main crowdfunding platforms in Portugal:

Plataform	Year of establishment	Crowdfunding modality
Querido Investi	2019	Crowdfunding by Loan
Novo Banco - Crowdfunding	2019	Crowdfunding by donation and reward
Seedimo	2019	Equity and Loan Crowdfunding
Raize	2018	Crowdfunding by Loan
GoParity	2017	Crowdfunding by Loan
Nós Queremos	2013	Crowdfunding by reward
Seedrs	2012	Shares
PPL	2011	Crowdfunding by donation and reward
Massivemov	2011	Reward-based crowdfunding
Boaboa	-	Crowdfunding by reward



There is room for further growth, once (now) the general public is comfortable with the concept of crowdfunding and online payments.

There is limited data available on the crowdfunding volumes. The amounts mentioned are rough indications about the volumes raised from the start of operations:

- Donation based crowdfunding: €240 000;
- Reward based crowdfunding: €1,5 million;
- P2P business lending: €1 million.





Aquacultura Sustentável Alvor





Sustainable Aquaculture of Sea Bass and Sea Bream in

150.000 €

Supported by 573

investors

6,34 hectares biodiversity protection



7 jobs created

Sustainable Development G 6 CLEAN WATER AND SANITATION





Source: Aquacultura Sustentável Alvor



Aquacultura Sustentável Solar





Solar energy for self-consumption in the Alvor estuary

Supported

investors



96 MWh clean energy



19,5 t/CO2 avoided per year

Sustainable Development (









Oceano Fresco





Construction of a nursery for clam aquaculture

75.000

Supported investors

by 282



44,45 t/CO2 avoided per year

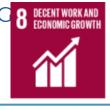


17 jobs created



16,67 hectares of biodiversity protection

Sustainable Development C 8 DECENT WORK AND ECONOMIC GROWTH







Source: https://goparity.com/pt-pt/project/oceano-fresco-51



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CROWDFUNDING

Oceano Fresco Inovação





Innovation in clam cultivation, genetics and pathology

250.000



Supported by 708 investors



2 jobs created

Sustainable Development C 8 DECENT WORK AND ECONOMIC GROWTH







Source: https://goparity.com/pt-pt/project/oceano-fresco-



Organismos Marinhos para o tratamento da Dor Crónica





Use of marine compounds to develop new drugs, in particular

9.811 €

Supported by 195 investors

Sustainable Development (3 GOOD HEALTH AND WELL-BEING







Project co-financed by the European Regional Development Fund

5. Conclusions

The BlueCrowdfunding Project contributed to:

- Promote raising additional funds for local area improvement projects;
- Inform smarter, socially oriented investment decisions;
- Increase innovation and experimentation and reduce risk;
- Increase citizen involvement and participation;
- Encourage and support synergies between citizens and local authorities;
- Improve community awareness and resilience;
- Facilitate networking and cohesion;
- Increase transparency and trust towards from entrepneurs and local authorities.



6. Questions



Questions



Comments



Ideas



Doubts



Clarification



Thanks for your cooperation!

Suggestions



Thank you!



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